

AWARD WINNING CONTRACTOR TAKES THEIR BUSINESS TO A NEW LEVEL WITH THE S-240 & 3-D PROFILER

Thanks to their new Somero equipment, Illinois-based Swederski Concrete Construction is now winning more parking lot paving jobs and expects to double their annual square footage poured by the end of the year...

Somero Laser Screeds® revolutionized interior flatwork by delivering record-breaking F-numbers and unparalleled customer satisfaction. Concrete contractors can now do the same for exterior jobs with Somero's innovative 3-D Profiler and enhanced quartz controlled Laser Screeds. Swederski Concrete Construction, Inc. is a perfect example.



Len Swederski & operator with their S-240 3-D/GCS.

In business since 1984, they'd already established themselves as a premier provider of interior concrete floors. In fact, their jobs throughout Illinois and Wisconsin had earned them the prestigious Associated Builders and Contractors' Projects of Distinction Award. So, when Somero introduced the 3-D Profiler System™, they decided to take advantage of its technology and tackle exterior pours as well.

Len Swederski, President of Swederski Concrete Construction, said, "Traditionally, concrete parking lots in Illinois and Wisconsin were paved with asphalt. But now with our 3-D Profiler, we've been able to bid on these jobs and win. Not only is our solution just as fast and cost-effective as asphalt, but the quality and durability is much better in the long run."

Swederski Concrete Construction doesn't limit their use of the 3-D Profiler to just concrete parking lot paving. When used in tandem with their new S-240 GCS quartz controlled Laser Screed, they also finish loading docks, multi-sloped floors, cul-de-sac roadways, intersections and much more.

"Quite simply, they (the S-240 & 3-D Profiler) are the best equipment available," Swederski said. "Nothing can beat their efficiency, accuracy or quality of placement." And Mr. Swederski should know, having owned another S-160 Laser Screed and 3-D Profiler for three years.

"Actually, it took me eight years to decide to buy my first Somero Screed. I was concerned whether its efficiency would really outweigh the cost," Swederski remembered. "But after owning it and realizing its performance production, my doubts were quickly overcome. Needless to say, it only took me three months to decide to buy my next Screed!"

To date, Swederski has placed more than 1 million square feet of exterior flatwork with his S-160/3-D Profiler equipment. And now with a new S-240 and 3-D Profiler added to his arsenal, he expects to do an additional 2 million square feet by the year 2003. Swederski explained,

“Somero’s equipment has allowed our company to compete on larger projects, which helped us, and other divisions of our company, grow. I can definitely say the investment was a good one.”

Other ways Swederski says his Somero equipment has helped improve profitability is through reduced labor and enhanced precision. “I have found my Somero equipment to be very accurate, responsive and precise,” Swederski commented. “The improvement in performance is huge. We’ve taken our business to another level.”

So now what’s in store for Swederski Concrete Construction? If business continues to grow—thanks to their increasing number of paving contracts—Swederski expects to buy more Somero equipment...probably another S-240/3-D system. “We have always strived to be an industry leader in high quality concrete construction,” he concludes. “Somero equipment has helped us achieve our goals, and will continue to do so in the future, by impressing our customers, suppliers and competition.”

For more information on a new Somero Laser Screed/Profiler combination or adding a 3-D Profiler to your current equipment, please call 603-532-1613 or visit www.somero.com today.

